YOUR HOUSE YOUR HOUSE YOUR

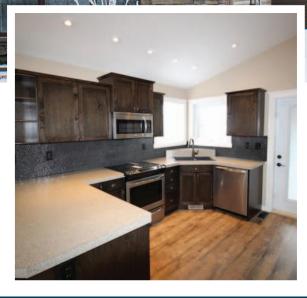
A WEEKLY GUIDE TO CENTRAL ALBERTA REAL ESTATE APRIL 7, 2017



Mackenzie Avenue, Lacombe

Check out this **FULLY FINISHED HOME** with 4 beds and 3 baths. Features a large kitchen with soft closing cabinets, In Floor Heat in the basement, double detached garage and RV parking! **OPEN HOUSE:** *Saturday, April 8, 2:00 - 4:00 pm*

For further info on this multiple listing service home, see page 10 or contact a member of the Red Deer Real Estate Board.



View our complete publication ONLINE at www.yourhouseyourhome.com



When You think HOUSE, Think STONEHOUSE!

www.AngelaStonehouse.co

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Why use a Realtor?

Your Realtor can help you negotiate

There are many negotiating factors, including but not limited to price, financing, terms, date of possession and often the inclusion or exclusion of repairs and furnishings or equipment.

The purchase agreement should provide a

period of time for you to complete appropriate inspections and investigations of the property before you are bound to complete the purchase. Your agent can advise you as to which investigations and inspections are recommended or required.

APRIL 7, 2017 Ask Charles

My real estate professional told me there is a standard rate of commission in Alberta, is that true?

It depends what they mean by "standard." There is no legislative requirement or governing body that specifies the commission rate an authorized industry professional can or will charge.

The fact is, commission is something you can negotiate with your real estate professional. Some real estate professionals aren't willing to negotiate their commission while others are. That's their right. As a buyer or seller, you have the right to work with someone who charges a commission that you're comfortable with.

Before choosing a real estate professional, you'll likely want to compare the services and fees of a few real estate professionals. These interviews can help you understand the range of commission rates available, and the services provided at the various rates.

Typically, professionals calculate commissions by:

- a percentage of the sale price
- a flat fee or schedule of flat fees

a fee for service

a combination including any of these

Goods and Services Tax (GST) applies to real estate fees, as they are a "service."

When you're signing an agreement to work with a real estate professional, make sure you understand the commission arrangements. The service agreement you sign is a legal document and it's binding. If you don't understand something in it or you don't agree with something, don't sign. Seek legal advice or find a different real estate professional to work with.

While some businesses or companies may have specific commission structures, extensive changes within the Canadian real estate industry in recent years means there isn't a standard commission rate.

"Ask Charles" is a monthly question and answer column by Charles Stevenson, Director of Professional Standards with the Real Estate Council of Alberta (RECA), www.reca.ca. RECA is the independent, non-government agency responsible for the regulation of Alberta's real estate industry. We license, govern, and set the standards of practice for all real estate, mortgage brokerage, and real estate appraisal professionals in Alberta. To submit a question, email askcharles@reca.ca.





For details - call or text BOB WING today! (403)391-3583

APRIL 7, 2017



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tanis.mcouat@yourhouseyourhome.ca



OPEN HOUSE CENTRAL ALBERTA'S OPEN HOUSE LISTINGS

RED DEER

SATURDAY, APRIL 8

SATURDAY, APRIL 8

38 Mackenzie Ranch Way 2:00 – 4:00 pm Kim Lindstrand	MAXWELL	318-7178 \$369,90	0Lacombe
9 Mackenzie Avenue 2:00 – 4:00 pm Chris Forsyth	MAXWELL	391-8141 \$369,90	0 Lacombe
253 Crimson Court	ROYAL LEPAGE NETWORK	318-3627	Blackfalds
12 Ebony Street	COLDWELL BANKER	302-3107 \$364,90	0 Lacombe
309 Westridge Drive 2:00 – 4:00 pm Avril Evans	CENTURY 21 ADVANTAGE	348-6303 \$359,90	0Blackfalds
213 Pine Street	CENTURY 21 ADVANTAGE	358-2691 \$197,50	0 Springbrook
47 Valli Close	ROYAL CARPET REALTY	358-0546 \$461,40	0 Sylvan Lake

SUNDAY, APRIL 9

113 Darling Crescent 2:00 – 4:00 pm Darlis Dreveny
7125 Gray Drive
21 Rowell Close
51 Ackerman Crescent 2:00 – 4:00 pm Garry Raabis
52 Eastman Crescent 1:00 – 3:00 pm Scott Wiber
63 Village Crescent 1:00 – 3:00 pm Lori Loney ROYAL LEPAGE NETWORK
96 Oakwood Close
63 Vanier Drive 1:00 – 3:00 pm Kelly Bloye ROYAL LEPAGE NETWORK
95 Abel Close
5815 58 Avenue
46 Dobler Avenue
246 Viscount Drive
5 Lazaro Close
39 Donnelly Crescent 1:00 – 3:00 pm Allan Melbourne RE/MAX
439 6 Michener Blvd 2:00 – 4:00 pm Ivan Busenius
50 Denovan Crescent 2:00 – 4:00 pmRob White CENTURY 21 ADVANTAGE
6333 61 Avenue
6 Densmore Crescent 1:00 – 3:00 pm Mike Phelps CENTURY 21 ADVANTAGE 506-2121 \$399,900 Deer Park Estates
5334 42A Avenue
4 32 Dowler Street

SUNDAY, APRIL 9

615 Oak Street	.1:00 - 3	3:00 pm	.Amanda	Shannon	. RE/MA

.....

. 343-3020..... Springbrook

OUT OF TOWN

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OUT OF TOWN

RED DEER



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PAGE 12 YOUR HOUSE YOUR HOME APRIL 7, 2017 Home improvements that increase home value

When granite countertops or shiny, stainless steel appliances beckon homeowners from the display areas of home improvement stores, it's tempting to gear remodeling thoughts toward the items that will add flair and decorative appeal to a home. Even though most improvements add some measure of value, deciding which are the best investments can be difficult.

Return on investment, often referred to as "ROI," varies depending on the project. Frequently, the projects that seem like the best investments don't bring the greatest rate of return, while those that seem like smaller projects bring substantial returns. Real estate professionals routinely weigh in with their expert advice, and homeowners can couple that advice with Remodeling magazine's annual "Cost vs. Value Index" to reap the areatest financial impact from their renovations.

The following were some of the projects that gar-



Before remodeling, determine which projects will provide the greatest return on investment.

nered the greatest ROI in 2015.

· Open the door to improvement. Region by region across the United States, installation of a new steel door on the front of a home can have a large impact on the resale value of a property. The ROI ranges from 123 percent at the highest, to 86 percent at the lowest — which is still a considerable investment return for such a simple project. Match the door's style with the style of the house for the best value.

• Turn up the kitchen heat. An attractive kitch-

en can encourage buyers to overlook some of a home's less attractive components. In the kitchen, replacement countertops, wall color changes, new cabinetry and flooring offer the biggest ROI.

• Dreaming of a new bedroom. Remodeling magazine also points to creating an attic bedroom to increase home value. The ROI of an attic remodel that adheres to code can garner an 83 percent ROI.

• Home maintenance projects. There's little good to improving the aesthetic appeal and functionality of a home if there are existing structural or maintenance issues, warn experts. Siding replacement, HVAC system repair or replacement, a new roof, and basement dampness prevention solutions can be smarter investments before other flashy remodels. Many buyers have a strict budget for a house, and those buyers may be more likely to buy a house with little or no maintenance issues. Such buyers will then upgrade the kitchen or baths themselves, according to Harvard's Joint Center for Housing Studies.

 Worthy window replacement. Angle's List, a home services review and referral resource, has found that the average ROI of new windows is 77 percent. The cost of installation and energy savings tend to offset at around the 10-year point. If remodeling is on the horizon, homeowners should give strong consideration to ROI before choosing a project.



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••••••• RED DEER LISTINGS IN PRICE ORDER •••••••••

\$152,900

#3, 5 Stanton Street 2 BED 1 BATH CONDO APT. Private Patio with 875 sq. ft living space. 6 Appl. Move in Ready. Pets allowed. First Time Owner,

or Couple Downsizing. CA0094666. Call Mitzi Today for your personal viewing. 403.396.4005



\$227,500 137-6 Michener Blvd.

SIERRAS OF MICHENER A fantastic 40 plus building, and this one bedroom suite is in immaculate condition. Complete with all heated underground parking be tyan Busenius 403-350-8102

this is a great suite at a great price. Ivan Busenius 403-350-8102, www.ivanb.ca



OPEN HOUSE • SUN. APR. 9, 2-4 P.M.

\$249,900 5815-58 avenue SOLID 4 BEDROOM 2 BATHROOM HOME

On a large lot. Home has been well maintained! Shows well. 24x32 garage. Rv Parking pad. **Your host Len Parsons 403.350.9227**



\$259,900 #8, 4240 46A Crescent 2 BED 3 BATH BUNGALOW

This home is a wheel-chair friendly townhouse. If you are over 55 you are very welcome

to this quiet neighbourhood. NO CONDO FEES but you still have lawn maintenance/snow removal (small fee) So close to shopping, clinics, transit, the Rec Centre & Golden Circle. DON'T PASS THIS UP. It's perfect for the person/couple looking for convenience & comfort living. CA0099618. Let Mitzi show you your future home. 403.396.4005

\$269.900



5119, 2660 22 Street 2 BED 3 BATH 2 STOREY CONDO APT.

This Gorgeous Home c/w underground parking Fabulous

Décor & 1,500 sq.ft of living space.7 Appl.A/C, Fitness & Recreation Facilities Pets Allowed. Curious about the Venu?CA0099618. Talk to Mitzi she has all the info you need. 403.396.4005



OPEN HOUSE • SAT. APR. 8, 1-3 P.M.

\$309,000 6170 Orr Drive 2 STOREY 1300 SQUARE FOOT HALF DUPLEX HOME, Fully

developed basement, open concept. Stucco exterior, double car garage. Come and check out this wonderful home. Call Greg Martens 403-391-8849 today for more details.



\$314,900 36 Otterbury Ave

EXCELLENT CONDITION, granite counter tops, oversized double garage, 3 beds and 2 baths and RV parking!

Call TIM MALEY 403-550-3533 today for more details and a virtual tour, visit www.timmaley.com.



OPEN HOUSE • SUN. APR 9, 2-4 P.M.

\$340,000 439-6 Michener Blvd. SIERRAS OF MICHENER is a

40 plus adult building and this is a premier suite. 4th floor corner unit, 2 bedroom and 2 bathroom, plus heated underground parking.

This is a must see. Ivan Busenius 403-350-8102, www.ivanb.ca



OPEN HOUSE • SUN. APR 9, 1-3 P.M.

\$354,500 **39 Donnelly Crescent 4 BEDROOM BUNGALOW**, and a 5th bedroom can be added

easily! Rear detached garage, large green space at the front, hardwood floors, main floor laundry, and fully finished! **Call TIM MALEY 403-550-3533 today for more details and a virtual tour, visit www.timmaley.com**.



OPEN HOUSE • SAT. APR. 8, 1-3 P.M.

\$414,900 155 Daniel Crescent FULLY FINISHED WALKOUT

BI-LEVEL featuring 1244 sq. ft. with 4 bedrooms, 3 baths,

vaulted ceilings and a 24x22 attached garage. Further details at www.tonysankovic.com or to set up your personal showing call/text 403.391.4236.



OPEN HOUSE • SUN. APR 9, 1-3 P.M. \$444,900

46 Dobler Ave HUGE PIE LOT Fully developed,

super sized family home with

EXTENSIVE Exterior reno's - Fabulous family oriented Deerpark neighborhood! Call Barb McIntyre at 403-350-0375 for more details or to view.



\$494,900 18 Lowden Close BRAND NEW QUALITY. fully

finished 2 storey! Wonderful location, 3 beds up and 1 down, fireplace, ensuite, and a great

layout – be the first owner! Call TIM MALEY 403-550-3533 today for more details and a virtual tour, visit www.timmaley.com.

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www.remaxsylvanlake.com www.remaxlacombe.com www.remaxreddeer.com www.remax-ponoka.com

•• RED DEER CONTINUED ••



\$469,900

246 Viscount Drive 4 BED/3 BATH 2 ½ STOREY In Vanier East Fully Fenced,

Dbl Garage, Bonus Room, ALL 4 BEDROOMS TOGETHER on 2nd Floor! 7 Appliances! Very close to the walking paths this community is famous for. CA0102606. Mitzi Billard is inviting you to personally view this home on April 9th. 403.396.4005



OPEN HOUSE • SUN. APR. 9, 1-3 P.M.

\$499,900 5 Lazaro Close BRAND NEW, FORMER SHOW HOME built by ABBEY MASTER BUILDER. A 1692 sq ft 2 Storey

featuring 3 bdrms, 3 baths, open design main floor, attached 24x23 finished garage and complete sod front to back. Further details at www.tonysankovic.com or to set up your personal showing call/text 403.391.4236.



\$499,500 14 Windermere Close

BEAUTIFUL CUSTOM SOREN-TO 2 STOREY 3 bdrms, 4 baths, top floor laundry, Hardwood floors, and front garage. Minutes from

Heritage Ranch in Westlake! Call TIM MALEY 403-550-3533 today for more details and a virtual tour, visit www.timmaley.com.



\$698,880 50 Tyson Crescent STUNNING WALK-OUT

2 storey, 5 beds, 4 baths, custom chef's kitchen and backing on to a pond. Granite counter tops,

stainless steel appliances, upgraded fixtures, upper and lower decks with gas, bonus room, there are many custom upgrades in this home! Call TIM MALEY 403-550-3533 today for more details and a virtual tour, visit www.timmaley.com.

24 Ir H

\$939,900 25 Vienna Close

4 BED/3 BATH BUNGALOW In Vanier East. Triple Car Garage H/I/FD, Walk-Out & Vaulted Ceilings, 10 Appliances! Great View off the Balcony, So many

upgrades. CA0101673. Step Up and View this Gorgeous Home: It's your Dream Home! Call Mitzi Billard 403.396.4005



\$1,425,000 101, 38254 RR 265 INTRODUCING EXOLUSITE 2-Stor

EXQUISITE 2-Storey home featuring over 4300 finished sq ft w/ 6 bdrms, 4 baths, triple acres only minutes East of Red

THIS

heated garage, situated on 1.9 acres only minutes East of Red Deer's city limits. Further details at www.tonysankovic.com or to set up your personal showing call/text 403.391.4236.

•• BLACKFALDS ••



\$344,900 38 Silver Drive BEAUTIFUL AND BRIGHT

Fully finished with detached garage, hardwood, many updates, 3 bedrooms up and 1 down, family room and rec room!! **Call TIM**

MALEY 403-550-3533 today for more details and a virtual tour, visit www.timmaley.com.



EACH OFFICE INDEPENDENTLY OWNED AND OPERATED.

