YOUR HOUSE Y HOUR HOUSE YOUR HOUSE YOUR HOUSE YOUR HOUSE YOUR HOUSE YOUR HOUR

A WEEKLY GUIDE TO CENTRAL ALBERTA REAL ESTATE

JULY 21, 2017



Check out this **GREAT FAMILY HOME**

in Sylvan Lake in a newer subdivision close to School, Fire Hall, and Police Station.

\$349,900

For further info on this multiple listing service home, see page 5 or contact a member of the Red Deer Real Estate Board.

View our complete publication ONLINE at www.yourhouseyourhome.com

ROYAL LEPAGE

Network Realty Corp. 403-346-8900

3608-50 Ave www.networkrealtycorp.ca



IENSEN 403.346.8900



Great family home in Rosedale Meadows! 5 Bdrms, 3 Bths, Gas Fireplace, In-floor Heat, B/I Vac & 3 Tier Deck



Fully finished 4 Level Split in a Great Neighborhood ! 3 Bdrms, 3 Bths, Patio, Deck, Huge Yard & Det. Garage!



Cozy Bungalow on HUGE 100x225 lot! Close to Gull Lake.



Awesome location on a close in Anders Park! Boasting 4 bdrms, 2 baths Fully Finished. Private yard with park like setting.



Open floor plan, fireplace, garage, 2 tier deck, aggregate driveway...a must see home!



Det'd Garage. 4 Bdrms, 3 Bths. Great layout! Extensive landscaping in Private Backvard!



Doug Wagar 403.304.2747



ADULT TOWNHOME! No condo fees. Bright open plan. Lovely fenced yard. Super location. \$254,900



GORGEOUS TOWNHOME 4 beds, 3 baths. Fenced yard. A must



CLEARVIEW RIDGE! Beautiful Clearview Ridge condo open plan. Fully dev'd with 3 beds.



BOWER ON A CLOSE Fully developed. 1164 sq ft, 4 beds, large yard. Priced to sell at \$288,500



EXCELLENT REVENUE CONDO Low, low condo fees, fully developed. Balcony & 2 parking spots. \$109,900



SYLVAN LAKE On a crescent 4 beds, 3 baths, 1182 sq ft Hdwd,

FOR

EVALUATION, MARKET FREE DOUG



403•318•3627



#307-60 LAWFORD AVE \$199,900 - 2 Bdrm, 2Bth 3rd floor condo 3D tour! Come see this aw



7 WOODROW CLOSE





314 JARVIS GLEN WAY, SYLVAN LAKE esome 5 bdrm fully 3D tour! Spectacular executive home steps 3D Tour available! Immaculate custom built 2 garage. Call Alex for your private tour.



96 OAKWOOD CLOSE

storey walkout backing onto green space! This fabulous home has all the space you will need! Theater room, games room. Call Alex to view!



5702 SOUTH ST, BLACKFALDS with stunning views from the deck!



UNIT 227- 260 DUSTON ST Over 3 acres on the edge of Blackfalds Now just \$169,000 Move in ready 1 Top floor 2 bedroom, 2 bath condo. 3D Tour! - Gorgeous former show Just \$316,500 Large pie lot facing offers triple grg, custom deck & en- bedroom condo on the second floor. tertainment area. Interior features in Comes with 2 parking stalls. 1 Is fireplace and 1 underground heated with all the upgrades you would det double garage makes this a clude theater room, cozy European F/P heated and underground. Clean, tidy parking stall make this the place to expect! Oversized att Garage. Call great family home! Call Alex to view! and ready to go. Call Alex!



2414 - 12B IRONSIDE ST be. Call Alex!



49 CYPRUS ROAD BLACKFALDS Lots of space, great views. Corner home boasts 2 storey fully finished green space. 3 Bedrooms up with Alex to view!





Les Anderson 403.350.1932



Great value in 4 br bi-level. Close to parks & new school in Inglewood.
Bright open plan, spacious kitchen
& eating area. Basement fully dev.
Large family room. 4 pc bath, 2 BR's.



GREAT VALUE
On this 1190 sq ft fully developed bungalow. Open plan, main floor laundry, fireplace in family room downstairs, hot tub, double garage.
\$299,900



NEW LISTING! Great value in this 1514 saft modified hilevel Great value in this 1514 sq th modified blevet.

5 beds & 3 baths. Open plan & absolutely everything is top end. Gorgeous kitchen, quartz counters throughout. Bsmt fully dev. 24x25 garage, vinyl fence. Must see!



3 beds. 1224 sq. ft. bi level. Unique spacious open plan. Gorgeous kitchen, lots of maple cabinets, pantry. 4 ss appliances plus washer & dryer, Gas FP. Kitchen opens to large great room. South facing backyard.



Stunning fully dev'd 2 storey on a quiet green close in prestigious Laredo! Avalon built with upgrades be-

yond compare! 4 bed, 4 baths, open plan. Spacious kitchen, quartz countertops. Top line SS appliances, A/C, vinyl fence, and best of all, 26x26 att'd garage.

CALL LES AT 350-1932 TO VIEW, OR FOR MORE INFORMATION ON THESE LISTINGS!

TAKE THE 3D TOUR OF MY PROPERTIES AT www.geralddore.ca



Gerald Doré 403.872.4505



6210 **53 AVENUE** Adult Duplex with all the amenities 3 heds. 3 baths. main laundry, open plan, dbl. gar MLS#CA0108118



#111 - 6118 53 AVENUE Montfort Heights 1272 sq. ft. 2 beds, 2 haths titled parking, bright southern exposure! MLS#CA104119



Only \$359,900!

CLOSE 1623 sq. ft. 2 storey

close to schools, Collicutt, parks and shopping! Priced to sell MLS#CA0109720









Four tips for reorganizing your pantry more efficiently

Is your food cupboard a total mess, crammed with a jumble of cans, bottles of vegetable oil, condiments, boxes of cookies and all sorts of other stuff? Follow these four tips to get your pantry under control.

- Give it a good clean-out. Every four months or so, empty your pantry and get rid of any expired products. Then clean all surfaces thoroughly.
- 2. Sort by type of product. Separate products into "families" (pasta, sauces, cereals, etc.). If you like, you could also group together all the ingredients of your favourite recipes.
- 3. Use storage containers. Store flour, sugar, oats, pasta and spices in transparent airtight containers that are clearly labelled. This will deter any vermin while facilitating meal preparation.



4. Rotate products. Get into the habit of placing new products behind those that are already there every time you come back from the grocery store. That way, you'll avoid having to throw out expired foods.



AD COPY DEADLINE:
Mondays at Noon
AD PROOFING DEADLINE:
Tuesdays at 2:00 pm

LONG WEEKEND DEADLINES:

Ad copy deadline:
Fridays at 4 pm,
Ad proofing
deadline:
Tuesdays at 2 pm

Central Alberta's
DEFINITIVE
OPEN HOUSE
LISTINGS

CALL JAMIE AT

403-309-5451

for your advertising needs!

COLDWELL BANKER 🗈

OnTrack Realty

INTRACK REALTY

UNIT G, 2085—50th Ave, Red Deer

www.coldwellbankerreddeer.ca

343-3344





403-302-3107

OFFERS YOU

QUALITY

SERVICE AND A VERY COMPETITIVE

COMMISSION

RATE#

eature tome THIS IMMACULATE BI-LEVEL HAS AN OPEN FLOOR PLAN



130 BOWMAN CIRCLE SYLVAN LAKE Quality laminate flrg, 2 large bdrms up & 1 down (4 pce ens off the master). Has 9' ceilings up & down with underslab heat in bmst (partly fin'd). Has a 24x24 underslab htd garage. Backyard is finished with paving stones & gravel. Raised garden boxes. Call DALE 403-302-3107

CONDO UNITS LIKE THIS DON'T

COME ALONG TOO OFTEN



Located in desirable Sunnybrook this spacious and upgraded 2 bdrm and 1 bathroom unit with east facing balcony. Comes with all appliances.

Call DALE 403-302-3107

BUILD YOUR NEW DREAM HOME!



C&E TRAIL

4.72 acres only 2 miles west of Red Deer. On the C & E Trail south. Has river frontage. Has a 1450 sq.ft. bungalow and 22 x 24 det. garage. (Both in need of major renovations).

Call DALE 403-302-3107

FULLY FINISHED BI-LEVEL IN PENHOLD



4 JOHNSON CLOSE, PENHOLD On a huge lot. Features vaulted ceilings, 3 bdrms, 2 full baths, office, large family room with gas FP, 4 appliances. Has some new carpet & lino.

Call DALE 403-302-3107

THIS IS A TERRIFIC **STARTER HOME**



26 CAMPBELL AVE

Many upgraded features in the last 8 yrs - windows, doors, cabinets, appliances, shingles, H/W tank and furnace. This 3 bdrm, 2 bath 2 storey 1/2 duplex is fully finished and has a nicely landscaped yard with raised perennial gardens. A must see!

Call DALE 403-302-3107

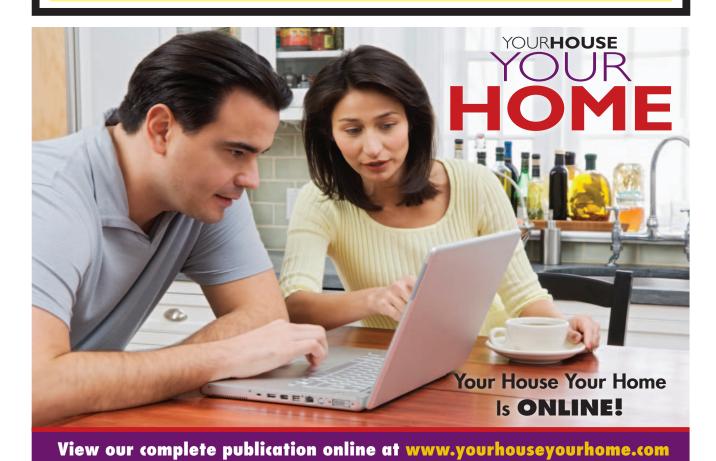
LOCATED IN ONE OF THE PRIME AREAS OF LACOMBE



12 EBONY STREET, LACOMBE

Located in one of the prime areas of Lacombe. 1318 sq.ft bungalow featuring an open floor plan, hardwood & tiled flooring, 9' ceilings up & down, quality cabinetry, 3 bdrms, 2 baths, a Ige att fin'd garage, fully fenced & nicely landscaped.

Call DALE 403-302-3107



Factors to consider before selling your home

Selling a home is no small undertaking. It often pays to be patient when putting a property up for sale, but waiting for an acceptable offer can be stressful, especially for those homeowners who have already found their next homes.

Because so much tends to be riding on the decision of whether or not to sell a home, homeowners would be wise to consider the following factors before putting that "For Sale" sign in their front yards.

- · Motivation: Many homeowners sell their homes because their families are growing and they have outgrown their current residences. Others may recognize a seller's real estate market and want to strike while the iron is hot, while still others might be moving for a new job. The factors that motivate homeowners to sell their homes vary with each individual case, but prospective sellers should keep in mind that moving can be expensive, and finding a new home may not be so easy, nor is the grass necessarily greener on the other side. When deciding if now is the best time to sell your home, make sure you will be selling for the right reason. That can make the often trying process of selling a home a lot easier to handle.
- Market: The local real estate market is another factor to consider when deciding whether or not to sell your home. A home is a significant investment, and you want to earn as substantial a return on that investment as possible. Selling when the market is struggling will make your investment less valuable. Research recently sold homes in your neighborhood to get an idea of how

- much you can expect to get if you sold your home in the current market. It might be worth it to sell now, or it might pay off to be patient and wait until the market rebounds.
- Kids: Selling your home will impact your family just like it will impact your bottom line. Unless you plan to move down the street or to another home in your community, selling may mean you and your family no longer see your friends and neighbors. That can be a difficult adjustment, especially for school-aged kids who will have to adjust to a new school. The potentially negative impact that selling can have on your children may not be worth the financial benefits of selling, so the decision of whether or not to sell should not be taken lightly by homeowners who also happen to be parents.
- Quality of life: It can be difficult to turn down an opportunity to make a lot of money on your real estate investment. But if you plan to sell and move further away from your office and your friends and family, the financial windfall you earn when selling your home may not be worth the sacrifices vou have to make in order to earn that money. Studies have shown that longer commutes can elevate stress levels, and even the most affordable property may not be worth moving to if you won't be able to enjoy the home with your friends and family.

When deciding whether or not to sell their homes, many homeowners make the decision a strictly financial one. But there is more than money to consider when deciding if now is the right time to sell your home.







BRAD GRANLUND BROKER



NADINE MARCHAND



NICOLE **DUSHANEK**

FOR 40 YEARS

www.rcrrealestate.com



NO CONDO FEES 3 bedroom/2 bathroom townhouse with fireplace, laminate flooring, all appliances Penhold. \$237,000 CALL BRAD **GRANLUND 342-7700.**



LEGAL SUITE 3 bdrm main floor with 2 baths att'd garage plus 1 bdrm basement suite, separate utilities. 2 fireplaces, Timberlands. \$599,900 **CALL NADINE 342-7700.**



BRAND NEW 1151 sq. ft., 3 bdrm, 2 bath bi-level in Blackfalds. Stainless steel appliance pkg, 10 year new home warranty. \$309,900 CALL **BRAD GRANLUND 342-7700.**



LOCATION LOCATION! 80 acres just 5 mins south of Red Deer. 1893 sq ft Bungalow + loft. 3 bedrooms/3 baths. Detached shop, mountain view. Call for information package \$1,649,000 **CALL NADINE 342-7700.**



BRAND NEW 1589 sq ft 3 bdrm/3 bath laminate flooring, all appliances included. Sylvan Lake. \$344,900 **CALL BRAD GRANLUND 342-7700.**



HOT DEALS ANKAKAKAKA OF THE WEEK AAKAKAKAKA



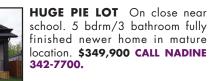


(LVANILAKE

RED DEER Brand new 3 bdrm, 2.5 bath 2 storey, in Laredo, maple cabinets, new floor plan & huge verandah! **\$344,900 CALL NICOLE 342-7700.**



people w/mobility issues. Hardwood \$179,900 CALL NICOLE 342-7700.





Immediate possession on brand new townhouse. 3 bedroom, 2 full baths stainless steel appliances, landscaped yard with vinyl fencing \$219,900

Call BRAD GRANLUND 342-7700

PENHOLD



Brand new 3bdrm/3bath Unique Elevations 2 storey oversized garage & deeper lot. includes all appliances. \$444,900 Call BRAD GRANLUND 342-7700



3 BLOCKS TO THE LAKE

NO CONDO FEES! & Bring your pets to this 3 bdrm, 1.5 bath, 4 yr old townhome, 6 appl., vinyl fenced yard, paved back lane. **ONLY \$239,900 CALL NICOLE 342-7700.**



1.0 ACRE LINN VALLEY 1690 sq ft renovated bungalow with 30x22 detached garage. \$499,900 CALL NADINE 342-7700.



PERFECT FOR ROOMMATES 1/2 duplex features 2 masters w/ensuites, u-shaped kitchen, attached garage & large fencedyard&NOcondofees!!**\$294,900**



LEGAL SUITE Garden Heights 1188 sq ft bilevel with 3 bdrm, 2 bath main floor suite with 22x26 att'd garage & 2 bdrm, 1 bath basement suite. \$529,900.

CALL BRAD GRANLUND 342-7700.

For more info on our listings, check out www.rcrrealestate.com

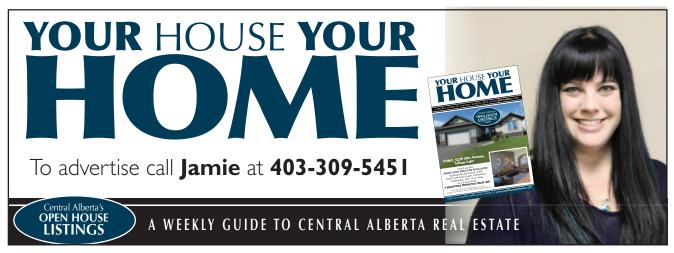


KENTWOOD

Fully finished 4 bdrm/2 bath bilevel. Recent upgrades include cabinets, flooring upstairs, bathroom, paint, roof & siding. RV parking. **\$299,900 CALL NADINE 342-7700.**







ADVERTISE YOUR BUSINESS IN THE

YOUR HOUSE Y HOUR HOUSE YOUR HOUSE YOUR HOUSE YOUR HOUSE YOUR HOUSE YOUR HOUS

SERVICE PAGE
1/8 PAGE 1/4 PAGE
\$75 \$140
ONE TIME RATE.
FREQUENCY DISCOUNTS AVAILABLE

Call Jamie for more information or for advertising space!

403-309-5451

OPEN HOUSE

CENTRAL ALBERTA'S OPEN HOUSE LISTINGS

SATURDAY, JULY 22 RED DEER #435 6 Michener Blvd 1:00 – 3:00 pm Bett Portelance CENTURY 21 ADVANTAGE........ 307-5581..... \$299,900...... Michener Hill 45 Lindman Avenue 1:00 - 5:00 pm \$659,900...... Laredo **SATURDAY, JULY 22 OUT OF TOWN**

9 Mackenzie Avenue2:00 – 4:00 pm Chris Forsyth	MAXWELL REAL ESTATE SOLUTIONS	. 391-8141	\$389,900	Lacombe
9 Centre Street 2:00 – 4:00 pm Mitzi Billard	RE/MAX	396-4005	\$579,900	County of Ponoka
4625 48 Street 2:00 – 4:00 pm Bryan Wilson	RE/MAX	340-9436	\$439,900	Sylvan Lake
#113 28342 Twp Rd 384 1:00 – 3:00 pm Cam Ondrik	ROYAL LEPAGE NETWORK	346-8900	\$659,900	Red Deer County
160 Paramount Cresc 1:00 – 3:00 pm Steve Cormack	ROYAL LEPAGE NETWORK	391-1672	\$419,900	Blackfalds

SUNDAY, JULY 23

RED DEER

6 Michener Blvd1:00 – 4:00 pmlvan BuseniusRE/MAX	350-8102	Michener Hill
230 Kendrew Drive 2:00 – 4:00 pm Mitzi Billard RE/MAX RE/MAX	396-4005 \$254,90	0 Kentwood West
53 Dunning Crescent 1:00 – 3:00 pm Barb McIntyre RE/MAX RE/MAX	350-0375 \$349,90	0 Deer Park Estates
6333 61 Avenue	348-6303 \$201,90	0 Highland Green
59 Livingston Close 3:15 – 5:30 pm Avril Evans	348-6303 \$349,90	0Laredo
6 Asmundsen Close2:00 – 4:00 pm Brenda Bowness CENTURY 21 ADVANTAGE	350-9509 \$424,90	0 Anders South
#9 7 Stanton Street 1:30 – 4:00 pm Dale Stuart COLDWELL BANKER ON TRACK	(302-3107 \$158,50	0 Sunnybrook
28 Ellis Close	304-2747 \$254,90	0 Eastview Estates
86 Armitage Close2:00 – 4:00 pm Shanna Painter	872-3339 \$559,90	0 Anders Park East
113 Lamont Close1:00 – 3:00 pm Gerald DoréROYAL LEPAGE NETWORK	872-4505 \$359,90	0 Lancaster Meadows
45 Lindman Avenue 1:00 – 5:00 pm Joe & Darrin	342-7578 \$659,90	0Laredo

SUNDAY, JULY 23

OUT OF TOWN

4210 45 Avenue 1:00 – 3:00 pm Len Parsons	RE/MAX	350-9227.	\$479,900	Sylvan Lake
45 Waskasoo Avenue 2:00 – 4:00 pm Ken Devoe	CENTURY 21 ADVANTAGE	350-1192.	\$760,000	Red Deer County



dvantaa



REDUCED TO \$311,000! FACING DEVONSHIRE PARK! CUSTOM BUILT RAISED FULLY DEV'D BUNGALOW WITH 5 BEDROOMS/3 BATHROOMS. CENTRAL A/C, OPERATIONAL BSMT IN/FLOOR HEAT, SHINGLES **NEW IN 2016**



REDUCED PRICE \$201,900! HALF DUPLEX FULLY DEVELOPED WITH MAJOR RENOVATIONS COMPLETE NEAR DAWE CENTRE, HIGHLAND GREEN. 3 BEDROOMS/1.5 BATHS. MOVE IN READY! GREAT START TO HOME OWNERSHIP!



OPEN DESIGN 1246 SQ FT, 3 BEDROOMS, 2 FULL BATHROOMS, SE REAR FACING YARD + DECK, DARK MAPLE CABINETRY, MASTER WITH WALK IN CLOSET. PRICED \$349,900! IMMEDIATE POSSESSION!





Bett Portelance 403-307-5581



#435, 6 MICHENER BOULEVARD

SATURDAY, JULY 22 1:00 - 3:00 PM 943 SQ FT CONDO 1 BDR, PLUS DEN, 2 BATH HEATED UNDERGROUND PARKING

bett.portelance@century21.ca www.BettPortelance.com



Parkland Mall, **Red Deer**



Bob Wing 403-391-3583



PARK-LIKE ACREAGE IN TOWN! Charming, upgraded family home on a treed, 3/4 acre lot: excellent city view, 5



FABULOUS UPGRADES! windows & bath, new flooring 2 car garage, nice fenced yard, up & down, AC and terrific deck! MF laundry, RV parking - nice!



BRIGHT OPEN FLOOR PLAN! UPDATED PENHOLD STARTER! Main flr completely renovated Custom oak woodwork exudes Large eat-in kitchen, open with custom maple kitchen, new charm in this Bower bungalow. Large eat-in kitchen, open plan, 2 beds, 2 baths, fenced 2 car garage, nice fenced yard, yard, RV parking, central AC,



perfect for a retired couple!

For details - call or text BOB WING today! (403)391-3583



SELLING SECRET: CONCEAL THE CRITTERS

Buyers don't want to walk in your home and see a bowl full of dog food, smell the kitty litter box or have tufts of pet hair stuck to their clothes. It will give buyers the impression that your house is not clean. Send your pets to a kennel for the day.



Call Jamie at 403-309-5451

Photos at www.brendabowness.com See

IEW LISTING BLACKFALDS

ONE OF A KIND

DESIGN DETAILS!

3 Bedroom, 3 Bath

1,238 Sq.Ft. Bi-Level

\$324,900

www.4777aspeniakesboulevard.com



ACREAGE LIFESTYLE, AMAZING OPPORTUNITY! 4 Bedroom, 3 Bath 1,312 Sq.Ft. Bi-Level

\$450,000 www.37326rangeroad234.com



GOLF COURSE! 2 Bedroom, 3 Bath 1,394 Sq.Ft. Half Duplex

\$339,900 www.6404-elmwoodway.com



CORNER CONDO UNIT, **FABULOUS VIEW!**

2 Bedroom, 2 Bath 1,050 Sq.Ft. Condo \$219,900

www.2302-12bironsidecrescent.com



CONTEMPORARY HOME, **EXTENSIVELY UPGRADED!** 4 Bedroom, 2 Bath 1,044 Sq.Ft. Bi-Level

www.71mackenziecrescent.com



SPACIOUS FULLY FIN'D EXEC **HOME W/LUXURY FEATURES!** 5 Bedroom, 3 Bath 1,919 Sq.Ft. Bi-Level \$599,900



www.10oscarcourt.com



FAMILY FRIENDLY HOME. PREMIUM LOCATION! 4 Bedroom, 4 Bath 1,741 Sq.Ft.Two Storey \$419,900

www.6gsmundsenclose.com



GORGEOUS FULLY FINISHED HOME, EXCELLENT LOCATION! 4 Bedroom, 4 Bath 1,746 Sq.Ft. 2 Storey

\$484,900 www.17hendersonclose.com





Call or Text

Call or Text

403.357.8087



Advantage



IMMEDIATE POSSESSION, **UNIQUE OPPORTUNITY!** 3 Bedroom, 2 Bath 1,278 Sq.Ft. Condo Apartment

#111,80A Kellaway Crescent



www.5713-60gvenue.com



THIS HOME HAS IT ALL! 4 Bedroom, 3 Bath 1,410 Sq.Ft. Bi-Level

www.108oldringcrescent.com



UNIQUE, STYLISH, UPGRADED HOME, EXCELLENT CURB APPEAL! 2 Bedroom, 1 Bath 990 Sq.Ft. Bi-Level

www.71heartlandcrescent.com



CHARMING HOME INSIDE & OUT! 5 Bedroom, 2 Bath 1,125 Sq.Ft. Bungalow \$319,900

www.1fairwayavenue.com



AFFORDABLE HOME, HUGE **BACKYARD, IMMEDIATE POSSESSION!** 2 Bedroom, 2 Bath 948 Sq.Ft. Bi-Level \$242,000

www.176westgatecrescent.com



AFFORDABLE FAMILY HOME. **EXCELLENT LOCATION!**

3 Bedroom, 3 Bath 1,208 Sq. Ft Four Level Split

www.62denovancrescent.com



BUYER'S INCENTIVE, BALANCE OF 2017 TAXES PAID! 4 Bedroom, 3 Bath 1,224 Sq.Ft. Bungalow \$424,900

www.32dentoomclose.com



SOUGHT AFTER ASPEN RIDGE CONDO! 2 Bedroom, 2 Bath 1,011 Sq.Ft. Condo \$246,900

www.131-18qverillstreet.com



PRISTINE HOME, SAFE MATURE NEIGHBOURHOOD! 5 Bedroom, 3 Bath 1,595 Sq.Ft. Bungalow

www.40muldrewcrescent.com

Add curb appeal to your property

Many people are familiar with the idea that a strong first impression can go a long way. While that idea is most often referenced in regard to personal interactions, it's also applicable to real estate.

When selling a home, homeowners who emphasize curb appeal may find it far easier to sell their homes. Curb appeal refers to the impression a home's exterior makes on people seeing the home for the first time. In 2014, the online real estate database Zillow® surveyed real estate agents and found that curb appeal was one of the five most important factors when selling a home.

Projects that improve curb appeal can be vast undertakings or simpler projects, and the following are a handful of projects to improve a home's curb appeal that run the gamut from simple to complex.

Clean up the yard. Cleaning up the yard is among the simpler yet most effective projects to improve a home's curb appeal. When selling their homes, homeowners should clear the yard of any clutter, including kids' toys, grass clippings or items that might be scattered throughout the yard. A cluttered yard suggests homeowners do not care much about their home's appearance, and that may lead buyers to think that indifference extended to maintaining the home's interior as well. Many buyers will ignore properties without any external aesthetic appeal, but cleaning up the yard does not require

much effort or expense on the part of sellers.

- Make the main entryway more **inviting.** Creating a more inviting entryway won't be as simple as cleaning up the yard, but it can help create a strong first impression without breaking the bank. To begin, remove plants and furniture from the front porch or area surrounding the doorway, as such items can create a cluttered feel. If the front door is old, replace it. Custom doors may be expensive, but they might add the wow factor buyers are looking for. If a new door is beyond your means or just unnecessary, repaint the door, ideally in a color that complements the color of your home and the surrounding landscape.
- Paving problems are not necessarily an expensive fix, but the cost of repairing driveways and walkways can add up if it's been awhile since these areas were refurbished. Still, one of the first things buyers will notice when getting out of their cars is the ground they're walking on, so patch and repair or even replace driveways and walkways that have fallen into disrepair.
- Add or upgrade outdoor living spaces. Outdoor living spaces also can set a property apart from others on the market. A recent study from the National Association of Realtors found that buyers would not hesitate to pay asking price for homes with out-



An inviting entryway free of clutter can add substantial curb appeal to a property.

door living spaces. When adding or upgrading outdoor living spaces, try to depersonalize the spaces as much as possible, as buyers want to picture themselves, and not the sellers, enjoying these areas. Include some comfortable furniture, adequate lighting and a dining area in your outdoor living space as well. Curb appeal can add a lot to a home, while lack of such appeal can make a home difficult to sell. Homeowners who want to sell their properties for asking price or more should address curb appeal before putting their homes on the market.



Ask Charles

I made an offer on my dream home and stopped looking at other properties. My offer was not accepted, and I later learned the house was already conditionally sold at the time I made my offer. Doesn't the seller have to tell me the house is conditionally sold before I make an offer?

No. Sellers do not have to disclose to buyers if their property is conditionally sold to another buyer.

Sellers are in the driver's seat when it comes to disclosing the status of their property's listing, and that includes whether they disclose when it is conditionally sold. If the seller instructs their agent not to disclose to buyers that their property is conditionally sold, the seller's agent must follow those instructions.

Remember that conditionally sold is not the same thing as sold. If the conditional offer falls through, the seller has to begin the process of attracting potential buyers again. But, if they continue to market the home while it is conditionally sold, they increase their chances of having a backup offer from another buyer in the event the first buyers don't waive their conditions.

I understand this was your dream home, you stopped looking at other properties once you

made your offer, and it's frustrating to not get the home, but your agent should have advised you of the possibility of the property being conditionally sold. In doing so, they could have also advised you of possible other courses of action.

While a seller isn't required to disclose that their property is conditionally sold, your agent can always ask if it is. In that case, the seller has two options – they can instruct their agent to answer the question – and if doing

so, they must answer it honestly and not lie. Or, they can instruct their agent to refuse to answer. If the seller's agent refuses to answer the question, you can probably read between the lines. Choosing not to answer the question can be an answer in itself.

So, what do you do in the event you find a home you want to see, but you're worried about it being conditionally sold?

If you love the home, go see it even if it is conditionally sold. This way, if the first conditional sale falls through, you'll be prepared to make an offer right away. Or, even submit an offer as a backup so that it's considered as soon as the first sale falls through.

"Ask Charles" is a monthly question and answer column by Charles Stevenson, Director of Professional Standards with the Real Estate Council of Alberta (RECA), www.reca.ca. RECA is the independent, non-government agency responsible for the regulation of Alberta's real estate industry. We license, govern, and set the standards of practice for all real estate, mortgage brokerage, and real estate appraisal professionals in Alberta. To submit a question, email askcharles@reca.ca.





Tim Maley 403.550.3533

real estate central alberta 4440 - 49 ave. red deer 403.343.3020



158 Kirkland Close

open concept bi-level with a large det'd garage! Fully fin'd, fenced & landscaped with large & bright spaces – custom tiled bathroom & with all appliances, perfect place to start!! \$307.000



169 Carrington Drive 3 bdrm 2 storey home in Newer bungalow in Inglewood!

desirable Clearview Ridge! The kids will walk across cept, ensuite and fully finished the street to school, granite topped island, bonus room, ensuite & fenced & kitchens landscaped! \$419,000



38 Silver Drive

GREAT CONDITION! 3 bdrm Beautiful and Bright Fully finished with detached garage, hardwood, many updates, 3 bedrooms up wet bar in the dev'd bsmt, comes and 1 down, family room and rec room!! \$339.900

64 Vincent Crescent

3 beds on the main, open con-

basement with 9' ceilings! Open



39 Donnelly Crescent

LOW, and a 5th bedroom can be added easily! Rear detached garage, large green space at the front, hardwood floors, main floor laundry, and fully finished!\$349.900

134 Andrews Close

ELEGANT LARGE BUN-

GALOW featuring hardwood floors, main floor office, a

total of 4 bedrooms, fully



29 Spencer Street

BEDROOM BUNGA- Great location This Sunnybrook bungalow offers 3 beds and a HUGE 4 car shop! RV parking, hardwood, and 4pce tiled ensuite! \$369,500

6234 Cronquist Drive

INCREDIBLE LOCATION!!

Nearly an acre backing on to the Red Deer river! Enjoy an

acreage lifestyle in the city.

attached garage. Offering

room for the entire family and

fabulous views!! \$949.000



4105 45 Avenue

SUPER LOCATION! This Falcon built open concept bungalow has 2 bdrms up & 2 down, MF laundry, front dining/office space, an abundance of maple cabinets, & hdwd floors! The bsmt is fin'd with 2 add'l beds & FR, plus infloor heat & 4pce bath! Fully fenced and landscaped with room for an RV! \$384,900



24 Sawyer Close

EXQUISITE SORENTO EX-ECUTIVE 2 STOREY huge triple garage! The best of everything is available here, chef's kitchen, granite, hardwood, walk-out bsmt & wrap around deck, fabulous ensuite & located in a fabulous neighbourhood!! \$1,379,500

concept main level, laminate finished with oversized at-Large 2 storey home, 4 bed-rooms, hardwood floors, triple tached garage and huge 40x24 heated shop, RV parkfloors, large island and maple excellent condition! \$459.000 ing with dump station, and all on a large pie lot! \$649,900

Call TIM MALEY 403-550-3533 today for more details and a virtual tour, visit www.timmaley.com.



Mitzi Billard Associate 403.396.4005 mitzibillard@remax.net

real estate central alberta 4440 - 49 ave. red deer 403.343.3020



4 BED/3 BATH Rustic-Looking Gorgeous Walkout Bungalow, Backs onto Pond, High End Appl., Wet Bar, Surround Sound throughout home. 2,086 sq ft of living space. CA0101673.



127 Sabre Road SAVE \$10,000 IN PRICE REDUC-**TIONS** 1,576 sq ft 2 Storey Home with 4 Bedrooms/3 Baths. Quiet Neighbourhood, Full Fenced, Public Transportation. This home has so much to offer: New Appl., Reverse Osmosis Water Purification, All the bedrooms upstairs. Even Laundry is Upstairs! Pride of Ownership Throughout. Buy this Home TODAY! **\$459,000**



4 BED/4 BATH Modern-Classic 2 Storey Home. Fully Fenced with great view of the Pond. It must be seen to appreciate the décor of this 2.595 sq ft home, CA0105849.



sq ft on a 50x 120x128 Lot fully fenced backing onto a Park! Built by Levi Rio with some very classy upgrades. Quartz throughout. Gas Stove, O/S SS Fridge/Freezer.
Central Air, U/F Heating. COMFORT IS WHAT THIS HOME WAS BUILT FOR, CA0109908 \$1,139,900



230 Kendrew Drive PRICED TO SELL! Bi-Level on a Corner Lot. Fully fenced & Landscaped. All three Bedrooms are in the basement w/infloor heating & 4 pc bath. Laundry on Main Floor for easy Access. Don't miss out on this home. It will go fast, \$254,900



205 West Country Drive 2.97 ACRES For Beautiful Green. 935 sq ft One of a Kind Cottage with Shop. Want to escape from the City, this is the place to go. Quiet, Variety of Different Water: Lake, Creek, River. There's a greenhouse, Hot tub, Gazebo. MOVE IN READY, the furniture STAYS. THIS HOME NEEDS TO BE VIEWED TO BE APPREICIATED. Only ½ hour from Rocky. \$510,999



12B Ironside St #2314 3RD FLOOR CONDO With Open Floor Plan. Facing South West. Large M/B w/its own ensuite & walk in Closet, Great First Time Buver. \$209.999



real estate central alberta

4440 - 49 ave.. red deer • 403.343.3020

sylvan lake 403.887.2217 • lacombe 403.782.4301 • ponoka 403.783.5007 blackfalds 403.885.2477 • rocky mountain house 403.844.3030 • penhold 403-886-2286 www.remaxsylvanlake.com www.remaxlacombe.com www.remaxreddeer.com www.remax-ponoka.com

••• RED DEER LISTINGS IN PRICE ORDER •••••••••



\$209,900 2106 Danielle Drive DAVENPORT PLACE

- 50+ adult gated community
- · Active community w/ regular social events
- 1520 sq ft modular home
- Vaulted ceilings w/ skylights in the kitchen
- Spacious landscaped yard
- · Double detached garage
- Club house w/ gym & amenities
- 4 bed | 2 bath andrewrussell.ca | Ph: 403.343.3020



\$219,900, \$289,900, AND \$315,000

6 Michener Blvd

WE HAVE 3 SUITES to choose from, and you can come see

them all this Sunday from 1-4 PM. Sierras of Michener is a 40 Plus building, in a great location with heated underground parking and great amenities... and a great community of people to live with.. ask anyone that lives there. Ivan Busenius 403-350-8102, www.ivanb.ca



OPEN HOUSE • SUN. JULY 23 1-3 P.M.

\$349.900 **53 Dunning Crescent**

SWEET FAMILY HOME Located in desirable quiet Crescent in

Deerpark offering a spacious kitchen gathering area, 4 beds, fully developed, gorgeous yard, detached garage and more! Worth a look if you need a great affordable family home!! Call Barb McIntyre at 403-350-0375 for more details or to view.



\$450,000 39 Michener Boulevard MICHENER VILLAS

• 40+ adult community

- Maintenance free living
- 1271 sq ft bungalow w/ fully finished basement
- Upgrades incl. hardwood floors & granite countertops
- Tray ceilings & gas fireplace in living room
- Double attached garage
- · Central air conditioning
- 3 bed | 3 bath andrewrussell.ca | Ph: 403.343.3020





PEN HOUSE • SUN. JULY 23, 1-3 P.M.

\$479,900 4210 45 Ave

QUICK POSSESSION! Custom bungalow in Ryders Ridge.

Fully developed, 5 bedrooms, 3 bathrooms & lots of special features Hardwood, vaulted ceilings, maple cabinets and main floor laundry. Backing onto green belt. Your host Len Parsons. 403.350.9227



\$789,000

120 Garrison Circle

INCREDIBLE CUSTOM BUILT

2 storey walkout, set on a great location in Garden Heights. Huge kitchen, dining and great room with double overs, 6 burner gas

range, quartz countertops, 2 fireplaces, huge attached garage, plus in the walkout basement, a full nanny suite or an Inlaw suite. Ideal for combining parents and family. This is a home you must see. Call me for details, Ivan Busenius 403-350-8102, www.ivanb.ca

GULL LAKE ••



345 Canal Street Meridian Beach LIVE AT GULL LAKE full time or as a seasonal retreat! This beautiful 2 Storey home features 2312 sq ft w/ 6 bdrms, 4 baths,

3 living rooms, gorgeous HE wood stove plus a heated detached triple garage. Further details at www.tonysankovic.com or to set up your personal showing call/text 403.391.4236.

•• SYLVAN LAKE ••



\$129,000

4621 46 Street

LARGE DOUBLE LOT In great location close to schools, shopping and downtown Sylvan Lake. Home & garage have

no value and will be sold "as is where is." Further details at www.tonysankovic.com or to set up your personal showing call/text 403.391.4236.



OPEN HOUSE • SAT. JULY 22, 2-4 P.M.

\$439,900

4625 - 48 Street STOP BY AND SEE This

amazing executive half duplex. This BRAND NEW home is ready

for your immediate possession! It has 1,450 sq. ft., 3 bedrooms and an open main floor plan with a stunning kitchen and island. Too many upgrades to mention here so come and see what a TOP QUALITY home looks like! Your host Bryan Wilson 403-340-9436



LISA SUAREZ Realtor ®



ROYAL LEPAGE Royal LePage Lifestyles Realty

5820A Highway 2A, Lacombe, ABT4L 2G5 www.familyfriendlyhomes.ca

lisasuarez@royallepage.ca

Protecting Your Best Interests 403-782-3171



7109 COBB STREET \$546,300 MLS CA#0109062



61 PARKLAND ACRES \$19,500 MLS CA#0087591



31 WESTVIEW DRIVE \$315,000 MLS CA#0107277



60 LAKEVIEW DRIVE \$399,900 MLS CA#0106900



226 SAND BELT DRIVE \$98,900 MLS CA#0097785



4929 WESTBROOKE RD \$269,900 MLS CA#0097745



4419 LAKE STREET \$119,000 MLS CA#0104032



5214 50TH ST \$217,000 MLS CA#0096754



59 RIDGE DRIVE \$189,900 MLS CA#0110599



90 RANCHERS CLOSE \$319,000 MLS CA#0103383



124 PARAMOUNT CRES \$125,000 MLS CA#0103058



21 IRON WOLF BLVD \$339,900 MLS CA#0102864



79 TERRACE HEIGHTS DR. \$374,900 MLS CA#0096296



37 ERICA DRIVE \$659,000 MLS CA#0111281



\$398,000 MLS CA#0101175



59 EBONY STREET \$339,900 MLS CA#0106288



\$698,900 MLS CA#0100276



\$299,900 MLS CA#0100107



\$499,011 MLS CA#0099664



4402 50 STREET \$399,000 MLS CA#0098997



12 FAIRWAY DRIVE \$334,900 MLS CA#0110030



5121 58 STREET \$375,000 MLS CA#0110935



17 GREEN COURT \$179,900 MLS CA#0090500



6 TALISMAN CLOSE \$399,900 MLS CA#0110990



5607 54 AVENUE \$346,000 MLS CA#0108256