YOUR HOUSE YOUR HOUSE YOUR

A WEEKLY GUIDE TO CENTRAL ALBERTA REAL ESTATE MAY 18, 2018



OPEN HOUSE: Sunday, May 20, 1:00 - 4:00 pm

444 Summer Crescent, Meridian Beach

LIVE THE LAKE LIFE AT MERIDIAN BEACH! 4 bdrms, 3 baths with a loft, detached garage, huge yard and steps from the canal.

\$589,900

For further info on this multiple listing service home, see page 5 or contact a member of the Red Deer Real Estate Board.



View our complete publication ONLINE at www.yourhouseyourhome.com



Network Realty Corp. 403-346-8900 3608-50 Ave www.networkrealtycorp.ca

LAKE PROPERTIES | Call Rick Burega at 403.350.6023



Rick **Burega** 403.350.6023



Three Season Cabin at Gull Lake Large pie-shaped lot, close to the golf course, marina/boat launch and heach



Awesome A-Frame on a Treed Lot Near the Lake Wide open floor plan with loft upstairs. Gorgeous year-round home

Waterfront Estate-type Lot 90' frontage on Sylvan Lake! Very private location. Services to the property line.



Beautiful 1700 sq. ft. Bungalow Lakeside living at its finest. Enjoy the property year round. Incredible quality & finishing throughout this fine home. 24x30 land. Newer furnace, hwt and garage. Beautifully landscaped.



Backs onto treed reserve

shinales.

\$249,900

www.yourhouseyourhome.ca

Picture Perfect Cottage at the Lake! Vinyl sided with newer windows and shingles. Gas fp, double garage, newer deck too!





Boasting 4 Bdrms, 2 Bths. Fully Finished, Family room with wet bar. Bsmt entry from backyard. RV Parking!



Single att. garage with carport and dlb detached garage. Great layout. Large Mature lot.



Grand Condo! Boasting 2bdrms, 2bths, One Titled Underground Heated Parking Stall incl.

Walking distance to hospital & shopping! Pets allowed with Board Approval. 2 bdrm Condo, 2 balconies, granite counters, fireplace & ensuite.



4 bedrooms, 3 baths, aranite counters, air conditioning, wet bar, ensuite and so much more!

TAKE THE 3D TOUR OF MY PROPERTIES AT www.geralddore.ca or call me at 403-872-4505







Network Realty Corp. 403-346-8900 3608-50 Ave www.networkrealtycorp.ca





122 EVERSOLE CRES home also includes many recent updates! Call Alex to v



187 MORRIS COURT Modified bi-level with dbl detached FULLY FINISHED WALKOUT! Fully finished and ready to move heated garage. Home includes a Large modified bi-level located in into 1136 sq ft Bi-level in John- Check out this log cabin by the Cute as a button and a great bright open floor plan with cathe- the heart of Blackfalds, features dral ceilings. This 5 bdrm. 3 bth 4 BDRMS & 3 bthrms. Call Alex!



50 JASPAR CRESCENT stone Crossing. 4 bdrms, 3 lake. Great family times in this location! This fully finished bunbaths, alder cabinets in the kitchen with a full tile backsplash, breakfast bar, pantry.



8 PARKLAND AVENUE, **GULL LAKE**

2 bedroom log cabin, Call Alex



46 MCKINLAY CRESCENT. LACOMBE

galow offers 5 bedrooms, an over-sized detached heated garage and much more



Anderson 403.350.1932



tons of maple cabinets, island, pantry & 6 appliances. Gas fireplace in bright Great Room. Bsmt dev, 2 beds, family room & 4 piece bath. Nothing like a New Home! \$379,900



beyond compare! Open plan, vaulted ceilings, gorgeous kitchen, quartz counters throughout & incredible ensuite. 24x25 heated garage! A must see! \$559,900

NEW LISTING! Stunning top floor condo over 1.700 sq. ft. overlooking the City! This has it all! Bright, open & spacious! 3

bedrooms, 3 full baths, great kitchen, granite counter tops, island & lots of cabinets. 2 decks to enjoy the outstanding view. \$449,900

CALL LES ΑΤ 350-1932 TO VIEW, OR FOR MORE

INFORMATION ON THESE LISTINGS!

Bett Portelance 403-307-5581



\$689,900 **68 VANSON CLOSE**

1643 SQ FT WALKOUT BUNGALOW 5 BDR, 3 BATH ATTACHED TRIPLE CAR GARAGE

HELPING YOU MAKE THE RIGHT MOVE ROYAL LEPAGE



How and when to plant summer bulbs

Flowers such as begonias, dahlias, lilies and gladioli add a gorgeous touch of colour to any summer landscape. For a flowering season spanning July to October, bulbs need to be planted during the spring. Here are some tips on how and when to successfully plant your bulbs.

The right time

You'll find summer bulbs in stores as early as April, but you should wait until the very end of spring before planting. Also known as annual bulbs, summer bulbs don't tolerate frost, so it's better to plant them a

little late rather than too early.

Planting

In order to properly aerate the soil and make it easier to work with, loosen it with a spade. Then, add compost or a specialty fertilizer and dig holes, the depth of and distance between which will depend on the type of bulb you plant. Finally, plant the bulbs pointy-side-up, cover with dirt and water abundantly.

To find the best bulbs for the summer, or for further tips on how to plant them, visit your local plant nursery or garden centre.

A day in the life: responsibilities of a real estate agent



So, you've decided to buy a house? Congratulations! While it might seem attractive to not have to pay that commission to a real estate agent, these professionals are essential to ensuring that you get the right price on a purchase that suits your needs. With that in mind, you're probably wondering what your real estate agent actually does with their time when it comes to finding your new home. The following is a list of responsibilities your real estate agent has when finding you the house of your dreams:

Responding to listings

One of the primary responsibilities of a real estate agent is to be constantly inquiring about and responding to listings of homes that might interest you on the market. In this age of constant interconnectivity, people in the industry won't wait long for a response. That means your real estate agent is always "on" and working to find you a home.

Organizing showings

Real estate agents are responsible for scheduling showings for houses that you want to visit. If you want to buy in a certain area, this means coordinating a number of different showings for any given day. It takes careful planning and immense attention to detail.

Negotiations

Any offer you want to make will go through your real estate agent first. Once an offer is made, negotiations begin. This can be a back-and-forth process that goes on for weeks at a time. Your real estate agent will make sure that you get a price that works for you on a home that you want.



\$569,900

CALL NICOLE 342-7700.



ONTRACK REALTY UNIT G, 2085–50TH AVE, RED DEER www.coldwellbankerreddeer.ca

343-3344







5341-43 AVENUE 1951 Beauty! Nestled in Large Mature Trees sits this 3 bdrm, 2 bath home. Original Hardwood in livingroom, hallway and 2 bdrms on Main Level. Bsmt. is Developed.



50 RUTTAN CLOSE

Executive Family Home Complimented with gleaming

hardwood, soaring ceilings, 5 bdrms, 4 baths, South

facing double deck, fenced yard, air conditioning and

403.872.3350 Peggy Lane Associate Broker

CALL PEGGY LANE AT 403-872-3350

the list goes on....

Attract bees to your garden



Bees are your allies in the garden. They travel from plant to plant, helping to pollinate your trees, flowers, fruits and vegetables. Here are some tips to attract them.

Flowers

Prepare vibrant flowerbeds where bees will be able to forage for sweet pollen all summer long. To maximize your chances of success, choose plant varieties with different blooming periods. Your winged friends would enjoy daisies, poppies, hyacinths and cosmoses, among other varieties.

Shrubs and trees

Choose varieties that produce lots of sweet nectar. Shrubs that fit the bill include rhododendron, holly, lilac and raspberry; as for fruit trees, try apple, cherry, plum or pear.

Herbs

Bees are also fond of certain herbs and other aromatic plants. Grow lavender, thyme, savory, mint, sage and marjoram, among other beefriendly varieties, and be sure to let them flower.

Head to your local garden centre to stock up on all sorts of plants that'll attract friendly bees to your yard.



Terms you need to know when applying for a mortgage

When it comes time to shop for a house, you'll almost certainly have to apply for a mortgage (unless you have hundreds of thousands of dollars stuffed in a briefcase somewhere). Negotiating your mortgage can be difficult, so it's important to understand the terms that go along with it. The following are a few key words you'll want to familiarize yourself with before going out to buy a house:

• Principal: the principal is the initial amount of money you owe on the balance of your mortgage.

• Amortization period: this term refers to the number of years you will take to pay down the principal balance of your mortgage.

• Appraised value: this is the value of a piece of property as appraised by a qualified professional.

• Open mortgage: an open mortgage is one that has no fixed term. You can pay off the balance any time you want without suffering a penalty. While that does seem attractive, these types of mortgages tend to have higher interest rates to compensate.



• Closed mortgage: a closed mortgage is one with fixed terms. That means a fixed rate over a set period of time. Breaking the terms will generally result in having to pay an amount equivalent to three months of interest. The most common term is five years. This type of mortgage generally comes with lower interest rates.

• Default: a word that nobody ever wants to think about. Defaulting on your mortgage means failure to pay your agreed upon rate.

Central Alberta's OPEN HOUSE LISTINGS



Countertops | Quartz | Granite Cambria | Corian | Laminate Cabinets | Custom Kitchens A&D Radon Measurements Important INFO FOR HOME BUYERS WHEN PURCHASING A HOME

Have a short term radon measurement conducted, it will provide important information whether funds may be required to cover the installation of a radon mitigation system. Radiation exposure from radon is the leading cause of lung cancer in non-smokers and is the second leading cause of lung cancer in smokers.

(CANADA RADON ACTION LEVEL) is currently 200 Bq/M³, the WHO radon reference level is 100 Bq/M³. A RADON MEASUREMENT SHOULD BE CONDUCTED PRIOR TO ANY REAL ESTATE TRANSACTION. Money shall be held back from the real estate transaction and placed in an ESCROW in case mitigation is required.

For info or a professional Radon measurement by a qualified C-NRPP technician, call A&D Radon Measurement (CARST MEMBER) at **403.986.9487**

HOUSE YOUR HOUSE YOUR BERVICE DIRECTORY



YOUR HOUSE YOUR

A strength

A WEEKLY GUIDE TO CENTRAL ALBERTA REAL ESTATE

ADVERTISE YOUR BUSINESS IN THE YOUR HOUSE YOUR HOUSE YOUR HOUSE YOUR BERVICE DIRECTORY 403-309-5451

OPEN HOUSE

CENTRAL ALBERTA'S OPEN HOUSE LISTINGS

SATURDAY, MAY 19

97 Ellenwood Drive 1:30 – 4:00 pm Dale Stuart COLDWELL BANKER ONTRACK	302-3107 \$299,900 Eastview Estates
148 Doran Crescent 2:00 – 4:00 pm Ivan Busenius RE/MAX	350-8102 \$299,900 Deer Park Village
25 Vienna Close	396-4005 \$899,900 Vanier East
100 Anderson Close 2:00 – 4:00 pm Kim Fox RE/MAX	506-7552 \$570,000 Anders Park
9 Caribou Crescent 1:00 – 3:00 pm Jessica LeBreton RE/MAX	505-3569 \$519,900 Clearview Ridge
43 Viscount Drive	350-6023 \$334,900 Vanier Woods
20 Adamson Avenue 1:00 – 3:00 pm Jennifer O'Shea ROYAL CARPET REALTY	342-7700 \$359,900 Aspen Ridge
16 Durie Close 12:30 – 3:30 pm Nicole Dushanek ROYAL CARPET REALTY	342-7700 \$699,900 Davenport
111 Timberstone Way2:00 – 4:00 pm Dave Haley CENTURY 21 ADVANTAGE	304-8939 \$359,900 Timberstone
15 Inglis Crescent	391-3583 \$379,900 Inglewood West

SATURDAY, MAY 19

46 Mckinlay Crescent 2:00 – 4:00 pm Alex Wilkinson	ROYAL LEPAGE NETWORK	318-3627 \$328,500 Lacombe
102 Aurora Heights	ROYAL CARPET REALTY	342-7700 \$324,900 Blackfalds
1310 Lucina Street 12:00 – 2:00 pm Bob Wing	CENTURY 21 ADVANTAGE	391-3583 \$179,000 Penhold

SUNDAY, MAY 20

97 Ellenwood Drive 1:30 – 4:00 pm Dale Stuart	COLDWELL BANKER ONTRACK	302-3107 \$299,900 Eastview Estates
114 Rowell Close	RE/MAX	350-8102 \$329,900 Rosedale Meadows
7 Stephenson Close 2:00 – 4:00 pmMitzi Billard	RE/MAX	396-4005 \$424,900 Sunnybrook South
55 Anders Street 1:00 – 3:00 pm Norm Jensen	ROYAL LEPAGE NETWORK	346-8900 \$339,900 Anders Park
183 Livingston Close 2:00 – 4:00 pm Les Anderson	ROYAL LEPAGE NETWORK	350-1932 \$379,900 Laredo
46 Mackenzie Crescent 1:00 – 3:00 pm Tim Maley	RE/MAX	550-3533 \$289,500 Morrisroe Extension
114 Osmond Close	RE/MAX	350-9227 \$459,900 Oriole Park

SUNDAY, MAY 20

#26 39240 C&E Trail 2:00 – 4:00 pm Rob White	CENTURY 21 ADVANTAGE	350-1070 \$700,000 Red Deer County
444 Summer Crescent 1:00 – 4:00 pm Jennifer O'Shea	ROYAL CARPET REALTY	342-7700 \$589,900 Meridian Beach
24 Emily Crescent	CENTURY 21 ADVANTAGE	304-8939 \$448,000 Lacombe
9 Parkland Avenue	ROYAL LEPAGE NETWORK	318-3627 \$315,000 Gull Lake

Find your dream house this weekend!

View our complete publication ONLINE at www.yourhouseyourhome.com

RED DEER

OUT OF TOWN

OUT OF TOWN

RED DEER

How to pick the perfect tenant

When it comes to picking the perfect tenant for your rental property, it's important that you do your due diligence before making any snap decisions. You need to make sure that your tenant will be able to pay you every month, in full and on time. So as a responsible property owner, how do you go about picking the right tenant? The following is a list of things you should consider doing before agreeing to any prospective renter.

Check their credit

Always check the credit score of a prospective tenant — no exceptions. As a responsible landlord, you need to know that your tenant doesn't have any outstanding debts that will prevent them from paying the rent on time every month. It's also important to verify their income. Their monthly salary should be about three times what they pay in rent.

Criminal background check

While a criminal history shouldn't automatically exclude someone as a potential renter, it's important to check that they have no history of violent crimes or other activities that could jeopardize the safety of your other tenants.

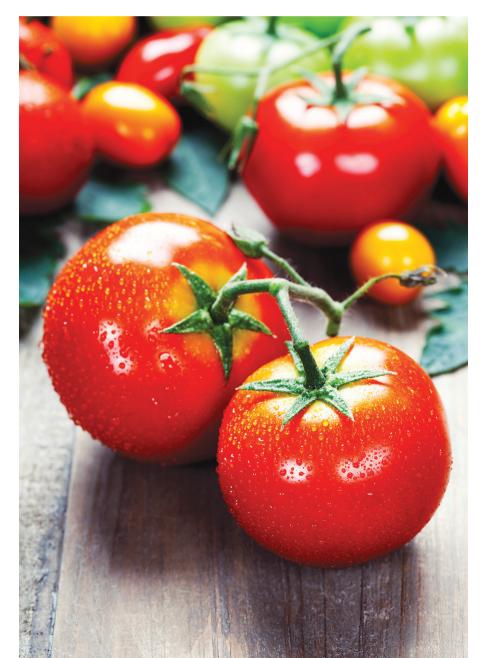
Talk to them

There's no better indicator of how someone will behave than simply talking to them. This will give you a good idea of their personality and how they'll act as your tenant. www.yourhouseyourhome.ca

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What to grow beside tomatoes



Fruit and vegetable plants have diverse properties. Some can attract pollinating insects, others nourish the earth with nitrogen, and others still keep invasive insect species at bay. Growing certain varieties next to each other according to their respective characteristics and needs favours the health of all the plants; this is what we call "companion planting."

Dos

Next to your tomatoes, grow herbs or flowers with insect repellent properties, such as borage, basil and marigold. The first keeps worms at bay; the second repels flies; and the third gets rid of nematodes, which attack the roots of tomato plants.

Don'ts

Tomato plants are vulnerable to a number of diseases, including mildew, which is caused by a fungus. While it's much more frequent in large-scale harvests, mildew can still do a number on your vegetable patch. Because mildew also commonly affects potatoes, don't plant them next to your tomatoes.

For other expert tips, visit a plant nursery or garden centre near you.

Three ways to avoid mistakes on closing day



Whether you're buying or selling a home, closing day is the culmination of a lot of hard work by you, your lawyers, your real estate agents and many more. It should be a time to celebrate and look forward to a new future. That doesn't mean that you should simply assume that nothing could go wrong. Here are just three ways to avoid closing day mistakes:

Be sure to bring ID

Whether you rushed out of the house that day without your wallet or just forgot to renew your driver's license last week, there are many things that can go wrong with your ID. If either the buyer or the seller is unable to produce valid identification, the entire closing process will quickly grind to a halt.

Have the money in the appropriate form

By the time you sit down at the table, you'll have hopefully gone over the terms of payment with your agents and lawyers. Know, however, that getting details right is essential in this transaction. If you've agreed to wire the money, don't arrive at the table with a personal check.

Know what the closing costs are

Along with paying the fees for all those who have helped you, there will be additional fees for processing the large amounts of paperwork that go along with buying a house.

For many people, buying a house is the biggest purchase of their lives. Be sure to consult with your lawyers and agents beforehand so you don't end up making a mistake just before you're done. www.yourhouseyourhome.ca

Ask Charles

I saw an ad saying a real estate professional will buy my house if it's not sold in 90 days. Should I be wary?

Wary might not be the best word, but you do need to make sure you understand the details of the offer. This type of offer is a guaranteed sales agreement, and while there is nothing illegal or wrong with a real estate company offering this kind of arrangement, it is rarely the best option for consumers.

In a guaranteed sales agreement, a real estate brokerage agrees to buy a piece of real estate from a seller at a previously agreed upon price, if it hasn't sold to someone else before a certain date. Only real estate brokerages can offer these agreements, not individual real estate professionals.

If you're selling your home to buy another one, you may be interested in a guaranteed sales agreement for the home you own now. It could help you avoid owning two homes and paying two mortgages. A guaranteed sales agreement might give you the confidence to proceed with your new home purchase before selling your current one.

What sellers need to keep in mind in these arrangements is that the real estate brokerage wants to minimize its risk.

For example, it's rare that a guaranteed purchase price will be based on the property's listing price or the property's market value. In most cases, the brokerage calculates the guaranteed purchase price us-



ing a formula where legal fees, carrying cost, and commission on the resale are subtracted from the purchase price. This minimizes the brokerage's risk, but it can also greatly reduce how much that seller receives for their home.

Brokerages that offer guaranteed sales programs are required to have policies for those programs. Those policies should include how the brokerage sets the guaranteed sales price and who is in control of the property's listing price during the listing period; it may not be the seller. It's not unusual for a guaranteed sales agreement to include a clause that requires a seller to lower their listing price during the term of the listing. Remember, your real estate brokerage wants to minimize its risk. It prefers to sell your property to a buyer rather than to use the guaranteed

sales agreement, and lowering the listing price can sometimes help that happen.

If your real estate brokerage offers you a guaranteed sale agreement, it's up to you to decide whether you're interested. Before you do, make sure you read and understand all of the fine print.

"Ask Charles" is a monthly question and answer column by Charles Stevenson, Director of Professional Standards with the Real Estate Council of Alberta (RECA). RECA is the independent, non-government agency responsible for the regulation of Alberta's real estate industry. We license, govern, and set the standards of practice for all real estate, mortgage brokerage, and real estate appraisal professionals in Alberta. To submit a question, email askcharles@ reca.ca.

A14 Friday, May 18, 2018



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403.396.4005 mitzibillard@remax.net



real estate central alberta 4440 - 49 ave., red deer 403.343.3020

#208, 28126 TWP RD 411 IMMEDIATE POSSESSION!

Beach at Gull Lake!. 2-bed, 2 bath bungalow

Lovely character home on a quiet lot in McLauren

with wood fireplace, beautiful yard with mature trees, single attached and double detached garages. \$329,900

PEN HOUSE SUN, MAY 20, 2-4 PM

7 STEPHENSON CRESCENT IMMEDIATE

POSSESSION Immaculate, 4 bed, 3 bath, fully finished former show home in desirable Southbrook, Hardwood

flooring, maple cabinets, vaulted ceilings, unique gas fireplace, heated double attached garage. \$424,900

#152, 28126 TWP 411



VIEW OF GULL LAKE Mclaurin beach 4 B/R walkout bungalow; year round living. 2 Garages. Open concept, Kitchen

has granite island & maple cabinets. Deck extends width of home facing lake, Bsmt 75% complete, \$650,000

price 4 bed, 3 bath bungalow backing onto pond & trees. Granite, hardwood, hand-EN HOUSE SAT MAY 19 2-4 PM rubbed maple cabinets. wood burning F/P, 5pc ensuite in M/B, basement wet bar.

So many upgrades!! \$899,900

43 VERONICA CLOSE

finishing, upper floor laundry, 4pc ensuite in master. Legal suite has single car att. garage and in-floor heat. \$799,900



window coverings & patio screen, gas FP in master suite & Linex garage floors. \$679,900



25 VIENNA CLOSE

STUNNING RUSTIC

WALKOUT

GORGEOUS 3 BDRM 2-STOREY

Fully finished 2-Storey

backing onto green reserve in a quiet close.

Open concept with quality

space. Quality upgrades throughout inc motorized

<u>Give *Mitzi Billard* a call to set up a personal viewing of these properties</u>





232 - 4512- 52 Avenue Sierras of Taylor Drive DRASTICALLY REDUCED! Beautiful renovated suite in this popular 40+ Building. With heated underground parking, pool, games room, Party room and so much more, this is a fantastic opportunity ... Call me for your private viewing.



Call Ivan Busenius, 403-350-8102, www.ivanb.ca

Len Parsons 403.350.9227 **RE/MAX**[•] real estate central alberta 4440 - 49 ave., red deer • 403.343.3020



\$459 900 114 Osmond Close **ORIGINAL OWNERS** Fully developed 1480 sq.ft. Bi-Level, very well main-

tained and lots of improvements, granite counter-tops, hardwood floors, stainless appliances, central air, underground sprinklers, heated 22x24 garage with poxy coated floor, private backyard, covered deck, backing onto trees and facing a green. Your host, Len Parsons 403-350-9227.





